



Today's network environment is an intricate

mix of multiple cloud solutions and services.

92% of organisations already

have a multicloud connectivity strategy¹ The average organisation

uses 110 SaaS-based applications³

47% of businesses rely on

on-premise resources in addition to the cloud4



Desired

Business Outcomes From that complex cloud environment, businesses aim to accomplish 4 critical outcomes

to drive growth, revenue and profit:



63% of organisations consider 'Funding of Digital Innovation' a top priority⁶



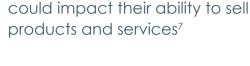
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Satisfaction in their corporate strategy⁶

Service Delivery

71% of UK CEOs include Customer



products and services⁷

Security Controls

64% of UK CEOs believe cyber risks





To achieve these business outcomes, organisations

plan to take control of cloud capabilities by:



Optimizing existing

use of cloud

Managing cloud costs



Migrating more workloads

to the cloud

Progressing on a

cloud-first strategy





38%

34%°

24%9

72%¹

75%¹

75%¹

79%¹

81%¹



The Solution

Three core building blocks combine to deliver a simple, reliable and comprehensive solution to multicloud

connectivity challenges.

SD-WAN: A seamless single environment SD-WAN can manage and direct traffic across

The main reasons organizations are choosing SD-WAN include: Increase agility/more efficent to deploy and manage

Fast deployment to new locations

or altering existing ones

single environment

Consolidate networks into a

single unified environment.

multiple network types and cloud providers as a

SASE: Improved security

and access Businesses that employ a Secure Access Service Edge (SASE) architecture in their multicloud environment improve performance, security and visibility. 46% of organizations are either considering or actively deploying SASE¹⁰

> of internal IT teams to properly manage, optimize, scale, and secure.

The top challenges organisations are facing include:

Cloud complexity can be magnified by the inability

By 2025, 60% of enterprises will have explicit strategies and

timelines for SASE adoption, up from 10% in 2020¹¹

Managed Services:

External expertise

Managing a multicloud environment

Lack of resources/expertise Governance Managing cloud spend End to end view on security

used by organizations worldwide from 2015 to 2021",

Statistics sources ¹ Flexera, State of the Cloud Report (2021) ³ Statista, "Average number of software as a service (SaaS) applications

accessed 1/6/22

8 Dell'Oro Group, SD-WAN & Enterprise Router Quarterly Report (2021) ⁹ Statista, "SD-WAN) adoption drivers among current adopters in the United States in 2021, by reason",

⁶ Gartner, 2021 CIO Agenda Survey (2021)

www.statista.com/statistics/1244092/global-sd-wan-adoption-drivers/, accessed 1/11/22 ¹⁰ Statista, "What is the state of your secure access service edge (SASE)

www.statista.com/statistics/1222853/global-sase-deployment-organization,

⁴ Semperis, Recovering Active Directory from Cyber Disasters (2021)

www.statista.com/statistics/1233538/average-number-saas-apps-yearly,

¹¹ Gartner, 2021 Strategic Roadmap for SASE Convergence (2021)

deployment?",

accessed 1/12/22

⁷ PWC, UK CEO Survey (2021)

Multicloud Connectivity Hub

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E: info@maintel.co.uk

T: 0300 019 0000





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